# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 7, 2013

# **ENVESTNET, INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or Other Jurisdiction of Incorporation) **001-34835** (Commission File Number)

35 East Wacker Drive, Suite 2400 Chicago, Illinois (Address of principal executive offices) **20-1409613** (I.R.S. Employer Identification Number)

60601 (Zip Code)

(312) 827-2800

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligations of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240-13e-4(c))

#### **Explanatory Note**

This Current Report on Form 8-K is being filed by Envestnet, Inc. ("Envestnet") solely for the purpose of providing updated unaudited pro forma condensed combined financial statements and explanatory notes for Envestnet, Inc. as of June 30, 2013 and for the six months ended June 30, 2013 and unaudited abbreviated financial statements as of June 30, 2013 and December 31, 2012 and for the six months ended June 30, 2013 and 2012 for Wealth Management Solutions ("WMS").

This Current Report on Form 8-K should be read in conjunction with the Current Report on Form 8-K/A that was filed with the Securities and Exchange Commission ("SEC") on September 5, 2013 and the Current Report on Form 8-K originally filed by Envestnet with the SEC on July 1, 2013 in connection with the asset purchase agreement between Envestnet and Prudential Investments LLC ("PI") pursuant to which Envestnet acquired substantially all of the assets of PI's division.

### Item 9.01 Financial Statements and Exhibits.

(a) Financial statements of business acquired.

The following financial statements of WMS are being filed as exhibits to this amendment and are incorporated by reference herein:

Exhibit 99.1— Wealth Management Solutions unaudited abbreviated financial statements as of June 30, 2013 and December 31, 2012 and for the six months ended June 30, 2013 and 2012.

(b) Unaudited pro forma financial information.

The following pro forma financial information is being filed as an exhibit to this amendment and is incorporated by reference herein:

Exhibit 99.2 — Unaudited pro forma condensed combined financial statements and explanatory notes for Envestnet, Inc. as of June 30, 2013 and for the six months ended June 30, 2013.

# Forward-Looking Statements

Information in this Current Report on Form 8-K, together with the exhibits attached hereto, contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 that involve risks and uncertainties, including, but not limited to, statements regarding the integration of Envestnet and WMS, the expected benefits and costs of the WMS acquisition; Envestnet's plans relating to the acquisition; the future financial and accounting impact of the acquisition; and any statements of expectation or belief or assumptions underlying any of the foregoing. Readers are cautioned that these forward-looking statements are only predictions and are subject to risks, uncertainties and assumptions that are difficult to predict. Factors that could cause actual results and the timing of certain events to differ materially from the forward-looking statements, include, but are not limited to, the possibility that the expected costs and benefits of the acquisition may not materialize as expected; the possibility that preliminary financial reporting estimates and assumptions may prove to be incorrect; the failure of Envestnet to successfully integrate the WMS business or realize synergies; conditions in the capital and financial markets, general economic conditions and other risks that are described in Envestnet's Annual Report on Form 10-K for the year ended December 31, 2012.

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(c) Exhibits.

The following exhibits are filed as part of this Current Report on Form 8-K/A.

Exhibit No.	Description							
99.1	Unaudited abbreviated financial statements of Wealth Management Solutions as of June 30, 2013 and December 31, 2012 and for the six months ended June 30, 2013 and 2012.							
99.2	Unaudited pro forma condensed combined financial statements and explanatory notes for Envestnet, Inc. as of June 30, 2013 and for the six months ended June 30, 2013.							
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	SIGNATURES							
Pursuant to the recauthorized.	quirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly							
	ENVESTNET, INC.							
	By:/s/ Peter H. D'ArrigoName:Peter H. D'ArrigoTitle:Chief Financial Officer							
Date: October 8, 2	013							
	4							
EXHIBIT INDEX								
Exhibit No.	Description							
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## Wealth Management Solutions

(A business line of Prudential Investments LLC) Index As of and for the six month periods ended June 30, 2013 and 2012

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# Wealth Management Solutions

(A business line of Prudential Investments LLC) Statements of Assets Acquired and Liabilities Assumed As of June 30, 2013 (Unaudited) and December 31, 2012

(in thousands)

	June	30, 2013	Decem	ber 31, 2012
Assets				
Capitalized software costs, net of amortization and impairment	\$	3,343	\$	4,681
Service fees receivable		1,837		1,789
Prepaid expenses		365		163
Total assets		5,545		6,633
Liabilities				
Accounts payable and accrued expenses	\$	2,381	\$	4,392
Total liabilities		2,381		4,392
Net assets acquired	\$	3,164	\$	2,241
· ··· access acquired	Ψ	5,101	Ψ	2,211

The accompanying notes are an integral part of these abbreviated financial statements.

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Wealth Management Solutions

(A business line of Prudential Investments LLC)

Unaudited Statements of Revenue and Direct Expenses

For the six month periods ended June 30, 2013 and June 30, 2012

(in thousands)

	June 30, 2013	June 30, 2012
Revenues		
Wealth management and other service fees	\$ 32,4	48 \$ 30,485
Direct Expenses		
Service fees (manager payout)	18,1	10 17,868
Employee compensation and benefits	14,0	59 8,768
Data processing	2,7	2,887
Consulting and contracted services	2,2	61 2,900
Affiliated shared services	2,5	25 1,827
Distribution costs	1,2	99 1,320
Amortization of capitalized software costs	1,1	70 969
Occupancy	7	62 767
Other general expenses	1,2	01 658
Conferences, travel and entertainment	4	44 527
Total direct expenses	44,5	31 38,491

The accompanying notes are an integral part of these abbreviated financial statements.

\$

(12.083)

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# Wealth Management Solutions

(A business line of Prudential Investments LLC)

Notes to Unaudited Abbreviated Financial Statements as of and for the six month periods ended June 30, 2013 and 2012 *(in thousands)* 

# 1. Organization

Wealth Management Solutions ("WMS" or "the Company") is a business line of Prudential Investments LLC ("PI"). PI is a wholly owned subsidiary of Prudential Financial Inc. ("Prudential").

WMS offers banks and other financial services organizations a wealth management platform that enables them to provide their retail clients with services including asset allocation, investment manager research and access, clearing, trading services, and performance reporting.

On April 11, 2013, PI entered into a definitive agreement ("Agreement") with Envestnet, Inc. ("Envestnet") to divest certain assets and liabilities of WMS's business line, which was part of PI. The acquisition closed on July 1, 2013.

Under the terms of the Agreement, PI sold certain assets related to its WMS business including accounts receivable, certain assigned contracts with customers, and all of its intellectual property such as software and related licenses, and the purchaser assumed certain liabilities.

## 2. Basis of Presentation

#### General

The accompanying Unaudited Statements of Assets Acquired And Liabilities Assumed as of June 30, 2013 and December 31, 2012 and the related Unaudited Statements of Revenues and Direct Expenses for the six month periods ended June 30, 2013 and 2012 (collectively, the "unaudited abbreviated financial statements") have been prepared on a basis consistent with those that would be required for the purpose of compliance with Rule 3-05, "Financial Statements of Businesses Acquired or to Be Acquired", of Regulation S-X of the Securities and Exchange Commission, which basis is consistent with the audited abbreviated financial statements of the Company included in the Amendment No.1 to Current Report on Form 8-K filed by Envestnet on September 5, 2013. The accompanying unaudited abbreviated financial statements have been prepared on an accrual basis determined in accordance with the accounting principles generally accepted in the United States of America ("U.S. GAAP") applicable to the items included in the abbreviated financial statements. The unaudited abbreviated financial statements are not intended to be a complete presentation of WMS's assets or liabilities, nor of its revenues and expenses.

The financial information reflects all adjustments that management considers necessary for fair presentation of the results of operations for these periods. The results of operations for the six month periods are not necessarily indicative of the full year.

The unaudited abbreviated financial statements have been prepared from the historical accounting records maintained by PI on the basis of accounting policies and procedures described in Note 3. Historically, WMS was not a separate legal entity or a subsidiary of PI and was not operated or accounted for as a stand-alone business, but was an integral part of PI, a subsidiary of Prudential. PI has not maintained distinct and separate accounts for WMS necessary to prepare complete financial statements. Therefore, preparation of a complete set of financial statements for WMS, as required to comply with SEC Regulation S-X, is not practical.

The accompanying Unaudited Statements of Assets Acquired And Liabilities Assumed reflect the carrying values on each of the dates indicated of assets acquired and liabilities assumed by Envestnet pursuant to the Agreement. The carrying values of the assets acquired and liabilities assumed by Envestnet may be different from their fair values on July 1, 2013. See Note 12 for additional information.

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## Wealth Management Solutions (A business line of Prudential Investments LLC)

Notes to Unaudited Abbreviated Financial Statements as of and for the six month periods ended June 30, 2013 and 2012 *(in thousands)* 

The Unaudited Statement of Revenues and Direct Expenses include non-recurring items related to PI's divestiture of WMS. The Employee compensation and benefits expenses include severance of \$2,777 and unused vacation payments of \$735 for the six month period ended June 30, 2013. Additionally, Other general expenses include \$484 for outside legal counsel for the six month period ended June 30, 2013.

These unaudited abbreviated financial statements are not indicative of the financial condition or results of operations of WMS going forward due to the changes in the business and the omission of various operating expenses.

#### Allocations

The accompanying Unaudited Statements of Revenues and Direct Expenses reflect revenues and related service fees (manager payout) and general and administrative expenses specifically attributable to WMS, as well as expense allocations for PI corporate functions specifically attributable to WMS. WMS revenues were directly identifiable and no allocations were necessary. Direct expenses such as employee compensation and benefits, amortization and impairment of capitalized software costs, data processing, occupancy, and distribution costs were recorded directly to WMS cost centers based on specific project or usage identification.

Certain other expenses incurred by PI on behalf of WMS were allocated to WMS using estimates, assumptions, and allocation methodologies based upon the nature of business activity and management's best estimate of amounts attributable to WMS. Such expenses included charges related to direct support provided by the PI Legal, Finance, Risk Management, Sales Reporting and Compliance teams, which were allocated based on a percentage of revenue of the WMS business. The Unaudited Statements of Revenues and Direct Expenses do not include allocations of PI's and Prudential's corporate overhead, interest, and income taxes, as they are not directly associated with the operations, not directly attributable to WMS. WMS management believes that the allocations are reasonable. However, these allocated operating expenses are not necessarily indicative of costs that would have been incurred on a stand-alone basis due to economies of scale, differences in management judgments, or other factors.

## 3. Summary of Significant Accounting Policies

The accounting policies have been applied consistently for the six month periods ended June 30, 2013 and 2012 and as of December 31, 2012.

A summary of significant accounting policies followed in the preparation of the unaudited abbreviated financial statements of WMS is set forth below:

## **Use of Estimates**

The preparation of the unaudited abbreviated financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions (including those discussed in Note 2) that affect the reported amounts of assets acquired and liabilities assumed and disclosure of contingent assets and liabilities at the date of the unaudited abbreviated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates and the amounts could be material.

## **Revenue Recognition**

WMS provides wealth management services to banks and other financial services organizations. Fees are based on the fair value of assets on the client platform at the end of each quarter and are accrued as earned. The weighted-average gross fees on Assets Under Administration ("AUA") are 0.28% and 0.30% for the six month periods ended June 30, 2013 and 2012, respectively.

#### Wealth Management Solutions (A business line of Prudential Investments LLC) Notes to Unaudited Abbreviated Financial Statements as of and for the six month periods ended June 30, 2013 and 2012 (in thousands)

Additionally, as part of the wealth management platform services, WMS makes payments to underlying money managers for the portfolio management services provided based on the market value of the assets at the end of each quarter. WMS pays the amount due to money managers from the fees it receives from clients for services provided.

WMS records fees from clients as revenue and the amounts due to the money managers as service fee expense (manager payout) on a gross basis in the Unaudited Statements of Revenues and Direct Expenses.

### Service Fees Receivable

WMS generally receives Wealth management and other service fees within thirty days of billing; therefore, no valuation allowance has been recorded against these outstanding receivables.

### Capitalized Software Cost

WMS capitalizes costs incurred in the application development stage and expenses costs in the preliminary project stage and post-implementation/operation stage. Capitalization begins when technological feasibility has been established and ends when the software product is available for use. The capitalization and ongoing assessment of recoverability requires considerable judgment by management with respect to certain external factors, including, but not limited to, technological and economic feasibility and estimated economic life. Amortization of capital software development costs is done on a project-by-project basis and straight-lined. Capitalized software development costs are generally amortized over the useful life of the project.

The Company tests for impairments on an annual basis. If the carrying value of software exceeds its fair value, the excess of carrying value over fair value is recognized as impaired and is recorded as a direct expense in the Unaudited Statements of Revenues and Direct Expenses.

#### Stock Based Compensation

The Company accounts for stock based compensation in accordance with U.S. GAAP for all periods presented in the unaudited abbreviated financial statements. U.S. GAAP requires companies to measure the costs of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost is recognized in the Unaudited Statements of Revenues and Direct Expenses over the period during which an employee is required to provide service in exchange for the award. WMS employees participate in Prudential's stock based compensation plans and a compensation expense is recorded based on the equity awards granted to WMS employees. See Note 7 for additional information on stock based compensation.

### **Related Party Transactions**

WMS has extensive transactions and relationships with Prudential and other affiliates (e.g., services fees, data processing, accounting legal, distribution, occupancy). As discussed above, the costs of these transactions have been directly charged or allocated to WMS using various methods. These allocated costs were charged using estimates that management believes to be a fair reflection of the utilization of services provided to, or benefits received by, the WMS business. These allocation methods vary and are based on salaries, headcount, management estimates of resources utilized, or a relative percentage of revenue of the WMS business. Due to these relationships, it is possible that the terms of these transactions are not the same as those that would result from transactions among unrelated parties.

Wealth Management Solutions (A business line of Prudential Investments LLC) Notes to Unaudited Abbreviated Financial Statements as of and for the six month periods ended June 30, 2013 and 2012 *(in thousands)* 

## 4. Related Party Transactions

#### Assets

The Company's Service fees receivable include \$1,837 and \$1,663 due from affiliates for wealth management related services as of June 30, 2013 and December 31, 2012, respectively. These amounts are non-interest bearing and are paid monthly or quarterly.

### Revenues

WMS and Prudential Investment Management Services LLC ("PIMS"), an affiliated broker-dealer, provide services for the Wells Fargo Custom Choice mutual fund platform. WMS and PIMS are parties to tri-party agreements with various mutual fund families who are on the platform and pay relationship fee revenues. WMS earned \$3,851 and \$3,317 in wealth management fees from this arrangement for the six month periods ended June 30, 2013 and 2012, respectively.

Additionally, WMS earned \$1,888 and \$1,820 in affiliated servicing fees from Pruco Securities LLC ("Pruco"), a business unit of Prudential, recorded within wealth management fees relating to mutual fund platform products for the six month periods ended June 30, 2013 and 2012, respectively.

#### Expenses

The Company incurred affiliated service fee expenses (manager payout) of \$604 and \$633 relating to services rendered from its affiliate, Jennison Associates, for the six month periods ended June 30, 2013 and 2012, respectively.

WMS reimburses Prudential, and affiliates at approximate cost for providing employee services, supplies, equipment usage, office space and making payments to third parties for general expenses. The following is a summary of these reimbursements:

	Six n periods June 3		Six month periods ended June 30, 2012	
Data processing	\$	2,700	\$ 2,887	
Affiliated shared services	\$	2,525	\$ 1,827	
Occupancy	\$	762	\$ 767	
Consulting (Pramerica Systems Ireland Ltd.)	\$	361	\$ 665	

## 5. Liabilities

The Accounts payable and accrued expenses include bonuses payable, sales variable compensation (payable to sales team members) and outstanding vendor payables. Employee related liabilities comprise \$2,226 and \$4,208 of the total balance as of June 30, 2013 and December 31, 2012, respectively. Base compensation, severance and vacation accruals have been excluded from the Unaudited Statements of Assets Acquired And Liabilities Assumed due to the fact that Envestnet will not assume these liabilities.

Wealth Management Solutions (A business line of Prudential Investments LLC) Notes to Unaudited Abbreviated Financial Statements as of and for the six month periods ended June 30, 2013 and 2012 (*in thousands*)

## 6. Capitalized Software Cost

In 2008, WMS completed an assessment of its investment technology platform which is marketed and sold to external banks and broker dealers. The assessment resulted in a decision to modernize the technology platform in two stages. The "Multi-Currency" stage focused on allowing the platform to work with multiple currencies. The "Modernization" stage enhanced the scalability and flexibility of the platform.

Modernization consisted of three phases. Phase one started in August 2010, but was not completed as of June 30, 2012. Phase one included two sub-phases: record-keeping and performance reporting. The record-keeping sub-phase was completed in March of 2012 and the performance reporting sub-phase was completed in February of 2013. However, management did not track the costs associated with each of the sub-phases separately and therefore, it was impractical to quantify the separate costs associated with either sub-phase.

WMS amortizes each completed stage of the project on a straight-line basis over the estimated useful life which was originally assessed as five years. The Company began amortizing the Multi-Currency stage in June 2010. As of December 31, 2012, WMS revised the future useful life of the Multi-currency stage to two years. As such, the Multi-Currency stage is expected to be fully amortized by the end of 2014. WMS recognized amortization expense of \$1,170 and \$969 for the six month periods ended June 30, 2013 and 2012, respectively.

Both stages were assessed for impairment as of December 31, 2012. It was determined that the Multi-Currency stage was not impaired and the Modernization stage was fully impaired.

## 7. Stock Based Compensation

Prudential issues employee share-based compensation awards to employees of the Company, under a plan authorized by Prudential's Board of Directors that are subject to specific vesting conditions. Generally the awards vest ratably over a three-year period, "the nominal vesting period," or at the date the employee retires (as defined by the plan), if earlier. Compensation costs of awards to employees, such as stock options, are measured at fair value and expensed over the period during which an employee is required to provide service in exchange for the award (the vesting period). For awards granted prior to January 1, 2006 that specify an employee vests in the award upon retirement, the Company accounts for the awards using the nominal vesting period. Under this approach, the Company records compensation expense over the nominal vesting period. If the employee retires before the end of the nominal vesting period, any remaining unrecognized compensation expense is recorded at the date of retirement. For awards granted subsequent to January 1, 2006, compensation cost is recognized upon the date of grant for awards used to retirement-eligibile employees, or over the period from the grant date to the date retirement eligibility is achieved, if that is expected to occur during the nominal vesting period.

The Employee compensation and benefits line, within the Unaudited Statements of Revenues and Direct Expenses, includes costs allocated from Prudential of \$582 and \$567 associated with the stock based awards issued by Prudential to certain employees of WMS for the six month periods ended June 30, 2013 and 2012, respectively.

Wealth Management Solutions (A business line of Prudential Investments LLC) Notes to Unaudited Abbreviated Financial Statements as of and for the six month periods ended June 30, 2013 and 2012 *(in thousands)*  Prudential sponsors a noncontributory defined benefit pension plan that covers substantially all of WMS's employees. Benefits are generally based on career average earnings and credited length of service. Prudential's funding policy is to contribute annually an amount necessary to satisfy the Internal Revenue Service contribution guidelines.

Prudential plans also provide certain life insurance and health care benefits for its retired employees, their beneficiaries and covered dependents. The health-care plan is contributory; the life insurance plan is noncontributory.

The costs relating to the aforementioned benefit plans were allocated to WMS from Prudential, in accordance with the service plans described above. The pension and post retirement expenses were \$637 and \$486 for the six month periods ended June 30, 2013 and 2012, respectively, and are recorded within the Employee compensation and benefits line on the Unaudited Statements of Revenues and Direct Expenses. The Unaudited Statements of Assets Acquired And Liabilities Assumed do not reflect Prudential's defined benefit liabilities due to the fact that these liabilities are not being transferred to Envestnet as part of the acquisition.

## 9. Commitments and Contingent Liabilities

The Company is subject to legal and regulatory actions in the ordinary course of its business. Management of the Company, after consultation with legal counsel, confirms that there currently are no material litigations or regulatory matters involving the Company, except as disclosed below.

In May 2013, Placemark Investments, Inc. ("Placemark") filed a civil action, Placemark Investments, Inc. v. Prudential Investments, Inc., in the United States District Court of the Northern District of Texas, Dallas Division. The complaint alleges, through its Wealth Management Solutions Division, PI's ongoing infringement of Placemark's purportedly valid and enforceable patent, U.S.Patent No. 7,668,773 (entitled "Portfolio Management System") (the "773 Patent") and seeks injunctive relief, damages, prejudgment and post judgment interest, attorney's fees and costs. Management is unable to form an opinion as to the likelihood of an outcome that is materially adverse to the Company and cannot reasonably estimate the amount of any such loss from such an outcome. Accordingly, no liability for litigation related to this matter has been accrued in the unaudited abbreviated financial statements.

### 10. Cash Flow Information

All cash flow requirements of WMS are funded by PI and cash management functions are not performed at the WMS level. Therefore, preparation of historical statements of cash flows is not practical. As such, statements of cash flows have not been prepared for WMS, and selected discrete cash flow information is provided below.

Cash flows from operating activities include cash collected from customers of \$32,497 and \$30,946 for the six month periods ended June 30, 2013 and 2012, respectively. As WMS expenses were managed and paid centrally by a central treasury function, it is not practical to prepare information relating to other cash flows from operating activities.

#### Wealth Management Solutions (A business line of Prudential Investments LLC) Notes to Unaudited Abbreviated Financial Statements as of and for the six month periods ended June 30, 2013 and 2012 (*in thousands*)

Cash flows from investing activities include cash paid for capital expenditures relating to capitalized software of \$0 and \$1,932 for the six month periods ended June 30, 2013 and 2012, respectively.

WMS had no discrete financing activities for the six month periods ended June 30, 2013 and 2012, respectively.

## 11. Significant Customers and Concentration of Credit Risk

The Company has no significant off-balance sheet risks related to foreign exchange contracts, option contracts or other foreign hedging arrangements. The Company believes that its service fees receivable credit risk exposure is limited and has not experienced collectability issues in the past. As of June 30, 2013, 100% of the receivable balances are with related parties. As of December 31, 2012, approximately 93% of the receivable balances are with related parties.

Revenues are derived primarily from U.S. and Canadian based companies. Approximately 40% and 41% of total revenues for the six month periods ended June 30, 2013 and 2012, respectively, are derived from Canada.

Revenues from the five largest customers, including one related party customer, represented approximately 93% and 93% of the total revenues for the six month periods ended June 30, 2013 and 2012, respectively. See Note 4 for Related Party Transactions.

#### 12. Subsequent Events

In preparing these unaudited abbreviated financial statements, WMS has evaluated events and transactions for potential recognition or disclosure. On April 11, 2013, PI entered into an Agreement whereby Envestnet agreed to acquire substantially all of the assets of WMS for cash consideration of \$10 million payable upon closing and a contingent consideration of up to a total of \$23 million in cash to be paid over a three-year period if certain performance conditions are met. The acquisition closed on July 1, 2013.

Subsequent events have been evaluated through September 25, 2013, which is the date the financial statements were issued.

Pro Forma

### Unaudited Pro Forma Financial Information for Envestnet and WMS

On July 1, 2013, pursuant to an asset purchase agreement (the "Agreement"), dated April 11, 2013, with Prudential Investments LLC ("PI"), a subsidiary of Prudential Financial, Inc. ("Prudential"), Envestnet, Inc. ("Envestnet") acquired (the "Acquisition") substantially all the assets of PI's Wealth Management Solutions ("WMS") division.

The following unaudited pro forma condensed combined balance sheet as of June 30, 2013 is derived from the unaudited condensed consolidated balance sheet of Envestnet, included in Envestnet's Form 10-Q for the quarterly period ended June 30, 2013, and the unaudited statements of assets acquired and liabilities assumed of WMS as of June 30, 2013, included in Exhibit 99.1 to this Current Report on Form 8-K.

The unaudited pro forma condensed combined statement of operations for the six month period ended June 30, 2013 is derived from the unaudited condensed consolidated statement of operations of Envestnet for the six month period ended June 30, 2013, included in Envestnet's Form 10-Q for the quarterly period ended June 30, 2013, and the unaudited statement of revenue and direct expenses of WMS for the six month period ended June 30, 2013, included in Exhibit 99.1 to this Current Report on Form 8-K.

The unaudited pro forma condensed combined financial information has been prepared pursuant to the requirements of Article 11 of Regulation S-X, to give effect to the completed Acquisition which has been accounted for as a purchase business combination in accordance with ASC 805, "*Business Combinations*". The assumptions, estimates, and adjustments herein have been made solely for purposes of developing the unaudited pro forma condensed combined financial information and are based upon available information and certain assumptions that we believe are reasonable. The related purchase accounting should be considered preliminary.

The unaudited pro forma condensed combined balance sheet presented herein has been prepared as if the Acquisition, which was completed on July 1, 2013, had been completed as of June 30, 2013, the end of Envestnet's second quarter of fiscal year 2013. The unaudited pro forma condensed combined statement of operations for the six month period ended June 30, 2013 has been prepared as if the Acquisition was completed on January 1, 2012, the first day of Envestnet's fiscal year 2012.

The unaudited pro forma condensed combined financial information should be read in conjunction with (i) the audited consolidated financial statements and related notes of Envestnet, and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained in Envestnet's Annual Report on Form 10-K for the year ended December 31, 2012, (ii) the unaudited condensed consolidated financial statements and related notes of Envestnet, and "Management's Discussions and Analysis of Financial Condition and Results of Operations" contained in Envestnet, and "Management's Discussions and Analysis of Financial Condition and Results of December 31, 2012, (ii) the unaudited condensed consolidated financial statements and related notes of Envestnet, and "Management's Discussions and Analysis of Financial Condition and Results of Operations" contained in Envestnet's Quarterly report on Form 10-Q for the six month period ended June 30, 2013, (iii) the audited abbreviated financial statements and related notes of WMS as of and for the years ended December 31, 2012, 2011 and 2010, which are included as Exhibit 99.1 to the Current Report on Form 8-K/A filed with the Securities and Exchange Commission on September 5, 2013, and (iv) the unaudited abbreviated financial statements and related notes of WMS as of June 30, 2013 and for the six month periods ended June 30, 2013 and 2012, which are included as Exhibit 99.1 to this Current Report on Form 8-K.

The unaudited pro forma condensed combined financial information is not intended to represent or be indicative of the consolidated results of operations or financial condition of Envestnet that would have been reported had the Acquisition been completed as of the dates presented, and should not be construed as representative of the future consolidated results of operations or financial condition of the combined entity.

		Histo	orical			Pro Forma		
	1	Envestnet		WMS (1)	Ac	ljustments	Combined	
Assets								
Current assets:								
Cash and cash equivalents	\$	39,679	\$		\$	(9,041)(a) \$	30,638	
Fees receivable, net of allowance for doubtful accounts		12,800		1,837			14,637	
Deferred tax assets, net		1,958		—			1,958	
Prepaid expenses and other current assets		4,220		365		_	4,585	
Total current assets		58,657		2,202		(9,041)	51,818	
Property and equipment, net		11,211		_			11,211	
Internally developed software, net		4,998		3,343		(3,343)(b)	4,998	
Intangible assets, net		23,998		_		17,000 (c)	40,998	
Goodwill		65,644		_		8,688(d)	74,332	
Deferred tax assets, net		7,419		_		_	7,419	
Other non-current assets		4,103		_		_	4,103	
Total assets	\$	176,030	\$	5,545	\$	13,304 \$	194,879	
Liabilities and Stockholders' Equity								
Current liabilities:								
Accounts payable and accrued expenses	\$	27,794	\$	2,381	\$	— \$	30,175	
Deferred revenue		5,848					5,848	
Total current liabilities		33,642		2,381		_	36,023	
Defensed went liebiliter		2 414					2.414	
Deferred rent liability		2,414		—		—	2,414	
Lease incentive liability Other non-current liabilities		3,619		_		15 727 ( )	3,619	
		1,748				15,737 (e)	17,485	
Total liabilities		41,423		2,381		15,737	59,541	
Total stockholders' equity		134,607		3,164		(2,433)(f)	135,338	
Total liabilities and stockholders' equity	\$	176,030	\$	5,545	\$	13,304 \$	194,879	

### Envestnet, Inc. Unaudited Pro Forma Condensed Combined Balance Sheet of Envestnet and Wealth Management Solutions As of June 30, 2013 (In thousands)

Historical

(1) Certain reclassifications were made to conform to Envestnet's financial statement presentation.

See notes to the unaudited pro forma condensed combined financial statements.

## Envestnet, Inc. Unaudited Pro Forma Condensed Combined Statement of Operations of Envestnet and Wealth Management Solutions Six Month Period Ended June 30, 2013 (In thousands, except share and per share information)

		Historical				Pro Forma			
	Envestnet		Envestnet WMS (1)		Adjustments		Combined		
Revenues:									
Assets under management or administration	\$	77,570	\$	32,448	\$	—	\$	110,018	
Licensing and professional services		20,687						20,687	
Total revenues		98,257		32,448				130,705	
Operating expenses:									
Cost of revenues		36,446		18,110		—		54,556	
Compensation and benefits		34,412		14,059		(3,872)(g), (h)		44,599	
General and administration		18,855		11,192		(570)(i), (h)		29,477	
Depreciation and amortization		6,199		1,170		586(c)		7,955	
Total operating expenses		95,912		44,531		(3,856)		136,587	
Income (loss) from operations		2,345		(12,083)		3,856		(5,882)	
Other income (expense), net		191						191	
Income (loss) before income tax provision		2,536		(12,083)		3,856		(5,691)	
Income tax provision (benefit)		877				1,542(j)		2,419	
Net income (loss)	<u>\$</u>	1,659	<u>\$</u>	(12,083)	<u>\$</u>	2,314	\$	(8,110)	
Net income (loss) per share:									
Basic	\$	0.05					\$	(0.25)	
Diluted	\$	0.05					\$	(0.25)	
Weighted average common shares outstanding:									
Basic		32,518,943						32,518,943	
Diluted		34,760,568				(2,241,625)(k)		32,518,943	

(1) Certain reclassifications were made to conform to Envestnet's financial statement presentation.

See notes to the unaudited pro forma condensed combined financial statements.

## Notes to Unaudited Pro Forma Condensed Combined Financial Statements

(In thousands, except shares)

## Note 1: Basis of pro forma presentation

On July 1, 2013, pursuant to an asset purchase agreement dated April 11, 2013, with Prudential Investments LLC ("PI"), a subsidiary of Prudential Financial, Inc ("Prudential"), Envestnet Inc. ("Envestnet") acquired (the "Acquisition") substantially all the assets of PI's Wealth Management Solutions ("WMS") division. The estimated consideration transferred and estimated purchase price allocation, below, are presented for pro forma information purposes only and the final amounts are likely to vary from the unaudited pro forma amounts presented, as Envestnet finalizes its normal purchase accounting adjustments for the transaction.

The estimated consideration transferred in the Acquisition is as follows:

Cash consideration	\$ 9,487
Contingent cash consideration	15,737
Receivable from working capital settlement	(446)
Other	(49)
Total estimated fair value of consideration transferred	\$ 24,729

The unaudited pro forma condensed combined financial statements have been prepared by Envestnet pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC").

The unaudited pro forma condensed combined balance sheet as of June 30, 2013 is derived from the unaudited condensed consolidated financial statements of Envestnet, included in Envestnet's Form 10-Q for the quarterly period ended June 30, 2013, and the unaudited statement of assets acquired and liabilities assumed of WMS as of June 30, 2013, included in Exhibit 99.1 to this Current Report on Form 8-K.

The unaudited pro forma condensed combined statement of operations for the six month period ended June 30, 2013 is derived from the unaudited condensed consolidated statement of operations of Envestnet for the six month period ended June 30, 2013, included in Envestnet's Form 10-Q for the quarterly period ended June 30, 2013, and the unaudited statement of revenues and direct expenses of WMS for the six month period ended June 30, 2013, included in Exhibit 99.1 to this Current Report on Form 8-K.

Prior to the Acquisition, WMS was not a separate legal entity nor a subsidiary of PI and was not operated nor accounted for as a stand-alone business, but was an integral part of PI. PI did not maintain distinct and separate accounts for WMS necessary to prepare complete financial statements and the unaudited abbreviated financial statements omitted certain overhead, interest and tax allocations from PI and Prudential. Therefore, the unaudited abbreviated financial statements are not intended to be a complete presentation of WMS's assets or liabilities, nor of its revenues and expenses and the historical operating results of WMS may not be indicative of the results that might have been achieved had WMS been a stand-alone entity. Furthermore, the financial statements presented are not indicative of the financial condition or results of operations of the acquired business going forward due to the changes made in the business and the reduction of various operating expenses including compensation and benefits due to reduced headcount, information technology related expenditures and other general and administrative costs.

Certain information and disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the U.S. ("GAAP") have been condensed or omitted pursuant to such rules and regulations. However, Envestnet believes that the disclosures provided herein, taken together with those included in Envestnet's Annual Report on Form 10-K for the year ended December 31, 2012, Envestnet's Form 10-Q for the quarterly period ended June 30, 2013, the audited abbreviated financial statements of WMS as of and for the years ended December 31, 2012, 2011 and 2010, included in Exhibit 99.1 to the Current Report on Form 8-K/A filed with the SEC on September 5, 2013, and the unaudited abbreviated financial statements of WMS as of June 30, 2013 and for the six month periods ended June 30, 2013 and 2012, included in Exhibit 99.1 to this Current Report on Form 8-K, are adequate to make the information presented not misleading.

#### Notes to Unaudited Pro Forma Condensed Combined Financial Statements

(In thousands, except shares)

The unaudited pro forma condensed combined financial statements are provided for informational purposes only and do not purport to be indicative of Envestnet's financial position or results of operations which would actually have been obtained had such transaction been completed as of the date or for the periods presented, or for the financial position or results of operations that may be obtained in the future.

#### Note 2: Purchase price allocation

Under the purchase method of accounting, the total consideration transferred will be allocated to WMS's assets acquired and liabilities assumed based on the estimated fair value of WMS's tangible and intangible assets and liabilities as of the beginning of business on July 1, 2013, the Acquisition date. The excess of the total consideration over the net tangible and intangible assets will be recorded as goodwill. Envestnet has made a preliminary allocation of the estimated total consideration as follows:

#### Estimated Preliminary Consideration Allocation

Total tangible assets acquired	\$ 1,297
Total liabilities assumed	(2,256)
Identifiable intangible assets:	
Customer relationships	14,000
Proprietary technology	3,000
Goodwill	8,688
Total estimated preliminary consideration allocation	\$ 24,729

Envestnet is in the process of finalizing valuations for the intangible assets associated with the Acquisition.

Total amortizable identifiable intangible assets total \$17,000 and consist of customer relationships and proprietary technology with useful lives that range from 1.5 years to 12 years.

Goodwill of \$8,688 represents the excess of the purchase price of an acquired business over the fair value of the underlying net tangible and identifiable intangible assets and represents the expected synergistic benefits of the transaction and the knowledge and experience of the workforce in place. Goodwill is subject to change based on finalization of the purchase accounting by Envestnet. In accordance with applicable accounting standards, goodwill will not be amortized but instead will be tested for impairment at least annually or more frequently if certain indicators are present. In the event that the management of the combined company determines that the value of goodwill has become impaired, the combined company will incur an accounting charge for the amount of impairment during the fiscal quarter in which the determination is made. The goodwill resulting from the Acquisition is tax deductible.

#### Note 3: Pro forma adjustments

The pro forma adjustments included in the unaudited pro forma condensed financial statements are as follows:

- (a) To record net cash consideration of \$9,041.
- (b) To eliminate WMS capitalized internally developed software as the fair value is recognized in proprietary technology.

# Notes to Unaudited Pro Forma Condensed Combined Financial Statements

(In thousands, except shares)

(c) To record the estimated fair value of WMS's intangible assets and the resulting amortization expense and to eliminate amortization expense for WMS historical internal use software:

	Fa	ir Value	Estimated Useful Life in Years	Amortization For the Six Months Ended June 30, 2013		
Customer relationships	\$	14,000	12.0	\$	942	
Proprietary technology		3,000	1.5		814	
Total intangible assets acquired	\$	17,000		\$	1,756	
Less:						
WMS internal use software amortization					(1,170)	
				\$	586	

<sup>(</sup>d) To record estimated goodwill.

- (e) To record the estimated fair value of contingent consideration of \$15,737, which is payable to PI if WMS future revenue meets certain thresholds, to be paid over three years.
- (f) To eliminate WMS historical stockholders' equity and to record the effects of entries a through e.

(g) Envestnet issued 54,346 shares of restricted stock to certain former WMS employees on July 1, 2013. The restricted stock vests one-third on each of the first three anniversaries of the grant date. To record stock-based compensation for the issuance of the restricted shares net of estimated forfeitures and to eliminate stockbased compensation recorded by WMS for the historical periods presented:

Stock compensation expense	Six Mon	For the Six Months Ended June 30, 2013			
	\$	222			
Less: Historical WMS stock based expense		(582)			
Net	\$	(360)			

(h) To eliminate direct, incremental costs of the acquisition which are reflected in the historical financial statements of Envestnet and WMS, primarily related to severance costs, unused vacation payments, and outside legal and accounting expenses, as follows:

		For the Six Months Ended June 30, 2013					
	E	Envestnet		WMS		Total	
Compensation and benefits	\$	_	\$	(3,512)	\$	(3,512)	
General and administration		(651)		(484)	\$	(1,135)	

(i) To record estimated accretion expense related to contingent consideration for the six months ended June 30, 2013.

(j) To record the pro forma tax effect for the six months ended June 30, 2013 on the adjustments to pro forma net loss before income taxes based on an estimated statutory rate of 40.0% for both periods. The pro forma combined income tax benefits do not reflect the amounts that would have resulted had Envestnet and WMS filed consolidated income tax returns during the periods presented.

# Notes to Unaudited Pro Forma Condensed Combined Financial Statements

(In thousands, except shares)

(k) To eliminate the effects of stock options and warrants to purchase common stock as a result of the pro forma combined net loss.

# Note 4: Transition Services Agreement

Upon the Acquisition, Envestnet entered into a Transition Services Agreement ("TSA") with PI, whereby Envestnet will reimburse expenses incurred by PI on behalf of WMS, primarily related to information technology costs, data and research fees and other administrative costs. The impact of the TSA expense as compared to the historical expenses included in the unaudited abbreviated financial statements is not determinable as of the date of this filing.